



WVHII West Virginia
Health Improvement Institute

MEDICAL HOME INCENTIVE PILOT LAUNCH CALL JANUARY 8, 2010

AGENDA

- Introduction to WVHII staff
- Review of who is on the call
- Overview of the medical home incentive pilot and timeline
- Support from the WVHII
- Expectations of practices
- Identifying your panel of patients by payer—who gets counted in the financial part of the pilot

WVHII TEAM

- Sandi Bauer, RN---primary contact for the care teams
- Christine St. Andre and Roger Chaufournier---lead staff for the HII, supporting overall strategy and operation
- Kristen DiDonato---webmaster and primary support for the www.wvhealthimprovement.org website

PARTICIPATING PRACTICES

PILOT BASICS

- Developed by Measurement Work Group to test effectiveness of the Patient-Centered Medical Home model in WV and to inform future reimbursement
- Use NCQA PCMH Recognition criteria
- Outcomes assessment:
 - Clinical process measures
 - Clinical outcome measures
 - Utilization
 - Cost
 - To align with evolving definition of “Meaningful Use”

LOT BASICS

Shared savings incentive model-up to 2.5% of total claims cost

Payer participation:

- UniCare
- Mountain State BlueCross Blue Shield
- PEIA
- Potential for Medicare FFS to join through new CMS demonstration

Twelve month assessment period on outcomes; will start July 1, 2010 and compare to 2009 for financials and utilization indicators

ROLE AND SUPPORT FROM WVHII

Want each practice to be successful

Offering training, technical assistance, and coaching

- Face to face learning session
- 2 live webcasts
- Existing archived webcasts
- Monthly sharing calls
- As needed email and telephonic support on the application process, practice changes, reporting and use of data

EXPECTATIONS OF PRACTICES

Make a commitment: participation agreement, business associate agreements

Apply for and achieve NCQA recognition (we will help)

Care team participation in the face to face session on Feb. 19 and 2 webcasts later in the spring; representation on monthly calls

Start reporting the aggregate clinical measures for your patients starting in May; goal is to move the dots over time

Try to track incremental costs

WHAT WILL BE THE BENEFIT TO YOUR PRACTICE?

Financial upside from the P4P component

Best practice models you will be exposed to could help drive internal efficiencies and throughput

Market value of Collaborative is approximately \$25k per practice in TA

Participation will jump start you down the pathway of *meaningful use*

This is a showcase demonstration project of national significance

Intend to influence the remaining reimbursement system if we all succeed

FIRST THINGS TO DO

Sign the participation agreement and business associate agreement

Develop a list of your patients (preferably an excel file) along with the payer associated with each

Get the February 19 date on your schedule as well as the schedule for other care team members---2 or 3 other people who work most closely with you in caring for your patients

Review archived webcasts on medical home principles, NCQA, Care Model, Improvement Model

Start the NCQA practice assessment (we'll pay for the tool)

AGREEMENTS

Participation Agreement outlines expectations of the practice and the WVHII

Business Associate Agreement—standard form to be executed with WVHII in order to share patient names and later to permit financial savings assessment

Both documents will be emailed next week

WHO ARE MY PATIENTS?

Use practice management or EMR system to look back 18 months and identify any patient you have seen during that time.

Exclude any people that you saw because you were covering for someone that day and others that you know were one-time occurrences

Flag these people in some way in your system because you are going to want to reach out to all of the people on your list to let them know about the medical home pilot and what to expect; identify the payer for each person

WHO HAS TO ATTEND?

February 19 session in South Charleston

- 3-4 care team members—Medical Home depends on team
- Team learning approach
- Peer to peer sharing of lessons/ best practices
- Incentive: CME/CEUs and \$5000

Webcasts

- Entire care team if possible

Other teleconferences

- At least one person from your team; there will be an expectation to share your experiences with others

ARCHIVED WEBCASTS AND VIRTUAL OFFICE

Accessible through

www.wvhealthimprovement.org

Suggested for those who are not familiar with the topics, use this link:

- <http://www.wvhealthimprovement.org/wvhii/KnowledgebaseCategory138.aspx>
- This link provides a list of all the webcasts with links to the recordings. Each webinar description includes the PowerPoint presentation.
- To access the recordings, you will need the latest Adobe Flash Player (<http://get.adobe.com/flashplayer/>).

Webcasts on using the virtual office scheduled for January 11 at 5 PM and January 12 at Noon

HOW DO I GET THE NCQA TOOL?

Call about practice assessment scheduled for January 22 at noon.

All materials may be obtained from the following link:

<http://www.ncqa.org/tabid/629/Default.aspx#pcmh>

- The survey tool (\$80 fee)
- The following are available for free:
 - PDF of Standards and Guidelines
 - Application materials for PPC-PCMH™

Sponsoring organization is West Virginia Health Improvement Institute

TEXT CALLS

January 11 at 5 PM and January 12 at Noon---
webcasts on how to access and use the virtual office

January 13 Noon--- Patient Identification Q&A

January 22 Noon---Getting started with the Practice
Assessment

February 4 Noon--- Getting ready for learning session;
review agenda and team preparation

calls use 866-293-6870 *1726131* Webcast info and
links will be sent via email

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